

Strategy *Sprint*

Using Continuous Improvement in Strategy

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Audience question:

How do you know if your continuous improvement & operational excellence programs are working today?

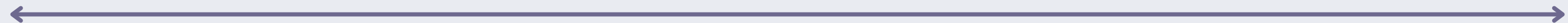
The interplay between strategy & continuous improvement

Intended Output:
Decreased waste, Increased margins,
more effective resource utilization

Strategy

Continuous
Improvement

Focus



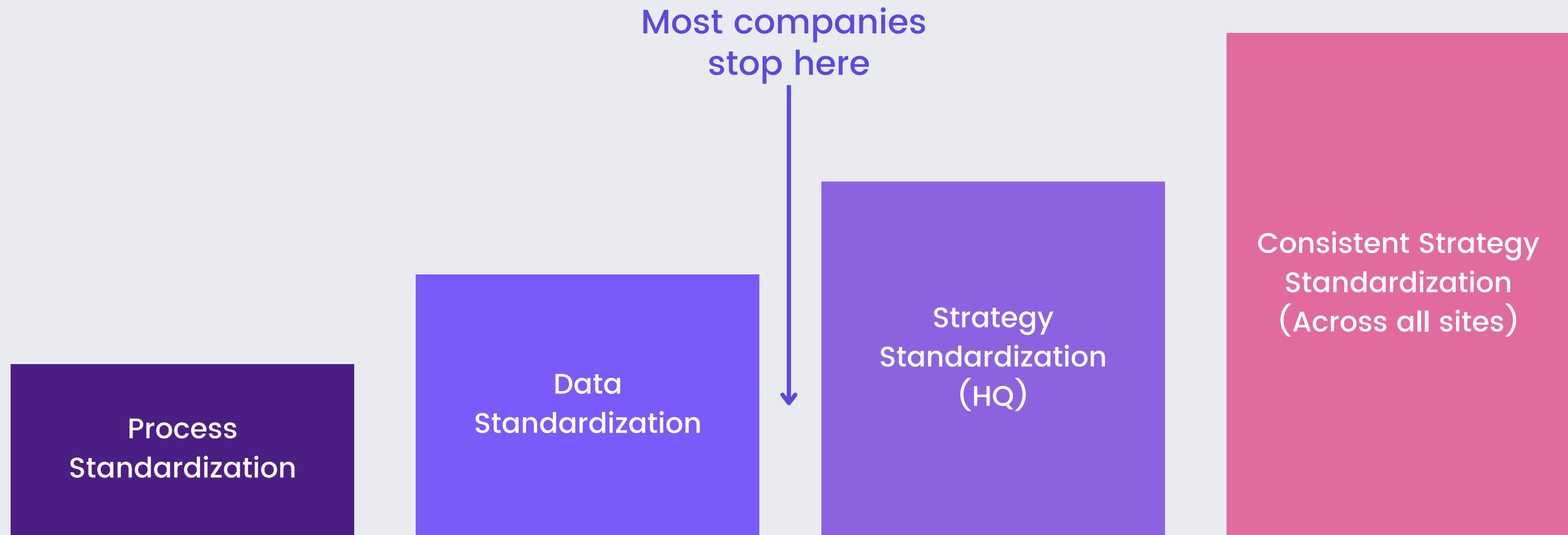
Broad

Narrow

The lesser known phases of continuous improvement.



Once you've standardized processes you must continue the journey.



One of the ways to do that is addressing the 8 Wastes with Consistent Strategy Standardization

D



Defects

O



Over-production

W



Waiting

N



Non-Utilised talents

T



Transportation

I



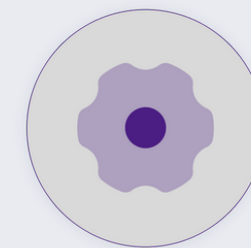
Inventory

M



Motion

E



Extra processing



But...
**That's a pipe dream it's
too hard to get there."**

- Our sites operate independently or have different purposes.

-Our people will freak out about the amount of change.

-We won't be able to hold people accountable, and they'll go back to their old habits.

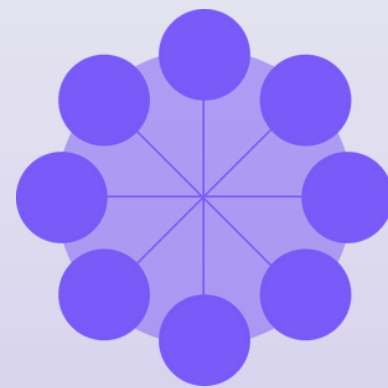
-It would be impossible to measure. How would we even figure out the impact of that?

The 3 pillars of measuring consistent strategy standardization.

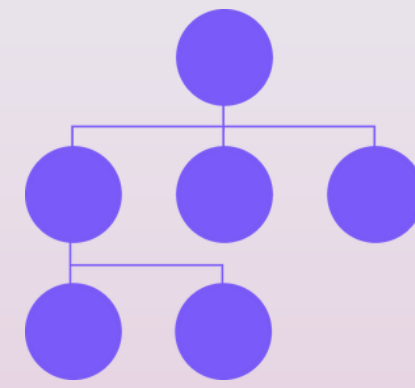
Centralization



Engagement



Governance



Centralization

REVENUE

Monthly revenue	MoM Growth (%)						
Account	Month	01/2022	02/2022	03/2022	04/2022	05/2022	06/2022
Revenue - Manufactured Materials		\$120,000	\$108,000	\$96,000	\$102,000	\$108,000	\$110,400
Revenue - Plastics		\$240,000	\$216,000	\$120,000	\$132,000	\$134,400	\$138,000
Revenue - Recycled Materials		\$60,000	\$48,000	\$84,000	\$86,400	\$90,000	\$92,400
Revenue Total		\$420,000	\$372,000	\$300,000	\$320,400	\$332,400	\$340,800

EXPENSES

Monthly expenses	Month						
Account	Month	01/2022	02/2022	03/2022	04/2022	05/2022	06/2022
Beginning Inventory		\$70,000	\$80,000	\$50,000	\$52,000		
Cost of Direct Labor		\$15,000	\$10,000	\$30,000	\$31,000		
Ending Inventory		-\$20,000	-\$18,000	-\$25,000	-\$24,000		
Overhead Manufacturing Cos		\$20,000	\$18,000	\$25,000	\$24,000		
Raw Material Purchase		\$50,000	\$40,000	\$40,000	\$41,000		
COGS Total		\$135,000	\$110,000	\$120,000	\$124,000		
Non Operating Expenses		\$7,700	\$9,100	\$8,700	\$8,000		
Interest		\$1,000	\$1,100	\$1,200	\$1,300		
Other Expenses		\$5,000	\$5,000	\$5,000	\$5,000		
Taxes		\$1,700	\$3,000	\$2,500	\$1,700		
Operating Expenses Total (\$)		\$380,750	\$240,750	\$172,750	\$180,750		
General & Administrative (\$)		\$250,000	\$220,000	\$150,000	\$140,000		

CA ANZ Strategic Plan – Difference Makers

Our 6 goals

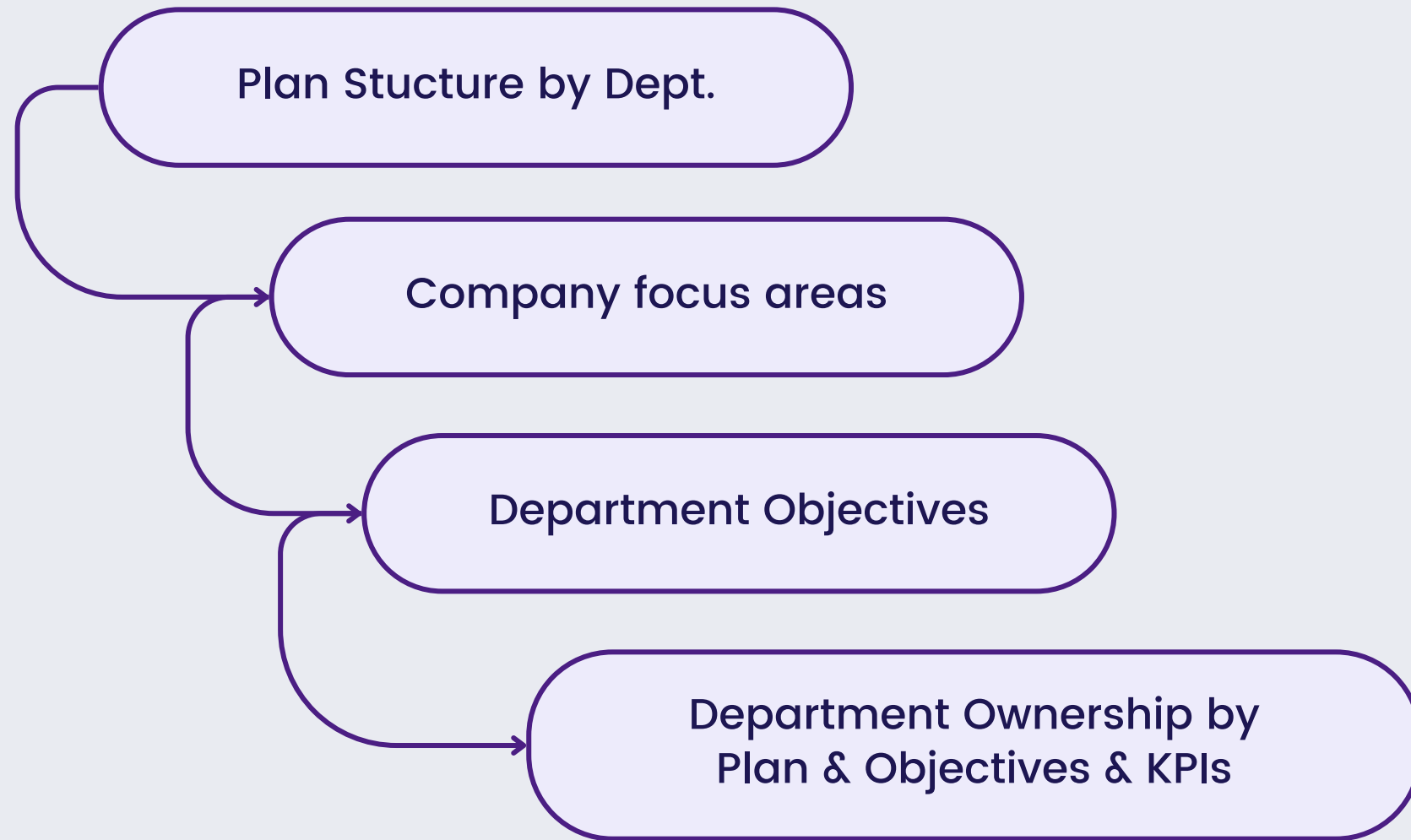
YEAR PLAN 2022-2027

Contoso Environmental Clearance

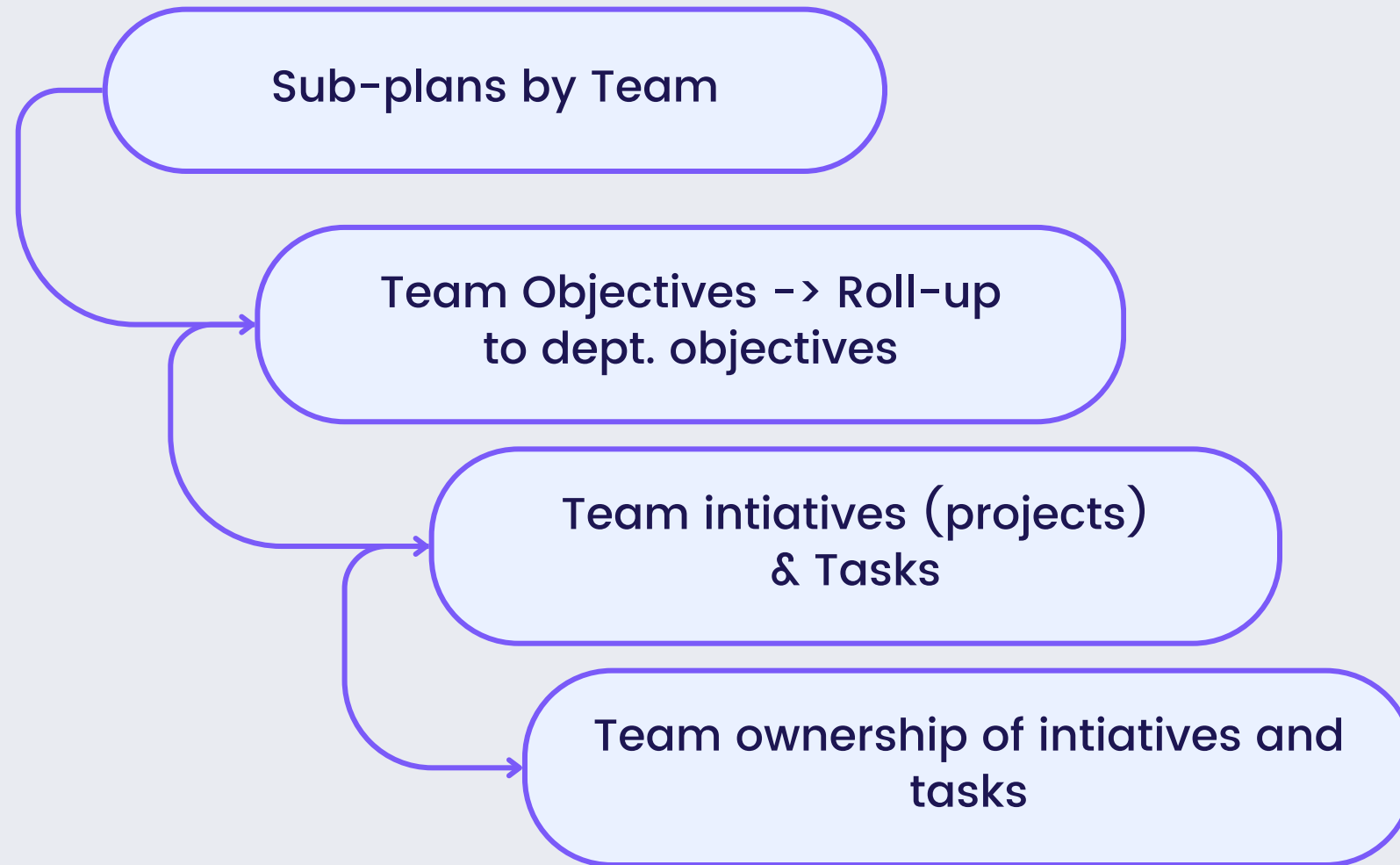
One single space

Engagement

Top-Down



Bottom-up



Where to begin

Understand current state:

Conduct a thorough assessment of your current processes to identify areas of waste. Use tools like value stream mapping to visualize the flow of materials and information.

Engage employees:

Involve your workforce in identifying and addressing wastes. They are often closest to the processes and can provide valuable insights.

Consolidate findings into a strategy:

Use and implement 5S: Sort, Set in order, Shine, Standardize, and Sustain

Measure and Monitor:

Establish key performance indicators (KPIs) to measure progress and continuously monitor the impact of waste elimination efforts.

Govern the process:

Remember, the journey to eliminate waste is an ongoing process. Regularly reassess and adjust your strategies based on feedback, changing circumstances, and evolving market demands.

Maximize manufacturing efficiency with Cascade

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 **BOSCH**

 **UBS**

Johnson & Johnson

 **Roche**

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MAKE YOUR STRATEGY ACTUALLY HAPPEN.
LESS CHAOS, MORE VISIBILITY, FASTER RESULTS.

